



FACT SHEET

Who: Concert Technologies, founded in 1995, is a privately-held technology services company based in Dulles, VA. It is the leader in the rapid deployment of technology rollouts for government, commercial and international organizations. Concert Technologies has quickly implemented, installed and managed over 150,000 multi-site, multi-service, multi-technology rollouts nationwide and globally.

What: Concert Technologies, through the world's first Maestro Technology Rollout System® and its proven methodologies and technical expertise, delivers superior performance, minimized project costs, faster timeframes and reduced customer management effort for project implementation. Its Rollout Services Model includes:

- Project Management
- Circuit Services
- Equipment and Technology Installation & Service
- Cabling
- Site Surveys and Estimates
- Nationwide Warehousing, including SLA compliance
- 24/7 Maintenance
- Billing
- Solution Support

When: Concert Technologies provides Rapid Deployment Timeframes based on its customers' project needs. Whether it's the standard 3-day delivery service or the immediate mission-critical timeframe which guarantees a 15-minute order response time and 2-4 hour onsite maintenance response anywhere in the United States, Concert Technologies is dedicated to getting every job done when and where our customers need it.

Where: Utilizing its expert management skills, manpower and national footprint to get the job done, Concert Technologies specializes in providing local resources for multi-site nationwide locations. In addition, Concert Technologies continues to grow its service-delivery offerings and capabilities for our international markets which currently include more than 90 countries on six continents.

Why: Concert Technologies built its reputation and has succeeded as the industry leader because of the value it brings to customers. It delivers rapid, minimized cost, customer-responsive technology rollout services for large or small projects with full project implementation responsibility and the highest quality of service -- guaranteed.

How:

Industry Partners. Concert Technologies partners with world class organizations that share our mission, vision and values. We are committed to building strong, long-lasting partner relationships. We support, train and reward our partner network of more than 55,000 certified technicians who

Accelerating the Speed of Technology Rollouts



stand ready 24x7x365 to provide the industry's most rapid professional-grade technology rollouts nationwide and globally.

Strategic Alliances. We actively participate in commercial building and industry standards committees and agencies including IAC, BICSI, TIA, IEEE, BOMA, ISO, NFPA, NEMA, as well as other standards-setting bodies.

More Information

To learn more about Concert Technologies, visit our web site: www.concerttech.com