

MEGAN J. BRENNAN
POSTMASTER GENERAL, CEO



June 29, 2016

Mr. Andrew M. Crone
Vice President of Operations
Concert Technologies
Suite 140
43766 Trade Center Place
Sterling, VA 20166-2187

Dear Mr. Crone:

I am pleased to announce that Concert Technologies is a winner in the Supplier Excellence Award category of the United States Postal Service's 2015 Supplier Performance Awards Program.

Your company was selected for recognition because of its high level of performance in supporting the Postal Service during 2015. Your commitment to excellence was instrumental in helping us deliver superior service to our customers and achieve our mission of providing universal mail service to the American public. Your selection was endorsed by the Postal Service's staff who have worked directly with your organization and who know firsthand about your outstanding performance.

To put the award into context, during fiscal year 2015, the Postal Service spent over \$12.5 billion for transportation, supplies, services, facilities, and equipment with a supplier base that included over 20,000 suppliers. Concert Technologies is one of only ten companies being recognized this year.

Please accept my congratulations and extend my personal thanks to your employees for their performance and cooperative business relationship with the Postal Service this past year. Everyone in your organization should take a great deal of pride in knowing the important role they have played in helping to keep our Postal Service the best in the world.

Sincerely,

A handwritten signature in blue ink, appearing to read "Megan J. Brennan", with a long horizontal line extending to the right.

Megan J. Brennan