



Accelerating Technology Rollouts

Concert Announced As Winner of 2015 Channel Partners 360° Award

Channel Partners magazine, a resource for indirect sales channels offering IT and telecom systems and services, sponsors the Channel Partners 360° Business Value Awards. Fifty winners were honored during an awards ceremony on March 16 at the <u>Spring 2015 Channel Partners Conference & Expo</u> in Las Vegas. These winners will be featured on a Channel Partners Immersion Center at <u>www.channelpartnersonline.com/cp360</u>.

"The response to the third year of the Channel Partners 360° awards was overwhelmingly positive," said Art Wittmann, content director of Channel Partners. "Unlike other programs that honor size and sales, this program recognizes the business value that partners are providing to their customers from holistic systems and services."

"This award celebrates Concert's proven methodologies to provide complete management, technical support and field services solutions for all aspects of technology deployments and maintenance globally," said Joshua Shaw, Vice President of Sales of Concert Technologies and accepting the award for the company. "The same set of processes that allows for consistently successful technology deployments has been applied to other programs the company offers such as <u>virtual Project Management (vPM) services</u> and <u>Metro Ethernet Site</u> <u>Readiness</u> services."

To determine the winner of Channel Partners 360°, companies completed an application that asked them to demonstrate how they are addressing the convergence of IT and telecom services and how they are creating business value for their customers. Channel Partners editors and an expert panel evaluated and scored all applications to determine the Top 50 candidates that exemplify the Channel Partners 360° values.

About Channel Partners

For more than two decades, Channel Partners has been the leader in providing news and analysis to indirect sales channels serving the business technology industry. It is the unrivaled resource for resellers, aggregators, agents, brokers, VARs, systems integrators, interconnects and dealers that provide network-based communications and computing services, associated CPE and applications as well as managed and professional services. Channel Partners is the official media of the Channel Partners Conference & Expo and Cloud Partners.

About Concert Technologies

Founded in 1995, Concert Technologies is a privately-held technology rollout company based in Dulles, VA. Concert customers receive high-quality rollouts through the application of the industry's only system of project management methodologies. With more than 300,000 successful rollouts delivered, Concert is the partner of choice for federal government, commercial and international organizations needing accelerated, high-quality global technology rollouts. To learn more, visit Concert Technologies at: www.concerttech.com

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