

Orchestrated Technology Rollouts

Concert Technologies Publishes 2016 Partner Survey Results

Concert Partnership Model Consistently Rated Superior to Other Rollout Companies

DULLES, VA, December 5, 2016 – Concert Technologies announced the results of its 2016 Partner Survey. This was an opportunity for Field Services subcontractor partners, to rate Concert rollout management performance, in comparison to other technology rollout companies. Ratings were solicited for several aspects of the Concert rollout management model. Key findings include:

- 92% of partners would recommend Concert to their customers
- 88% rate Concert as either "Above Average" or "Best in Class" for the Quality of Work provided
- 82% rate Concert as either "Above Average" or "Best in Class" as a Rollout Partner

The full report is available <u>here</u>.

"I'm pleased to see the emphasis we place on the management and support that is essential to delivering a great rollout is appreciated by partners. From the beginning of the company, we dedicated ourselves to providing high-quality rollout management and support to partners, and a well-orchestrated rollout - with no unpleasant surprises - to customers," said Dennis Mazaris, President of Concert Technologies.

"Concert Technologies is a solid company, with solid employees, solid processes, and great relationships with Government and Private sector clients. I have nothing but good things to say about them," states Jay Wilson, CEO of Skybox Systems. "The project managers and coordinators are on point from start to finish. I've not seen one customer fall through the cracks, or be disappointed."

"The benefits of using a highly-skilled Project Management team to run every rollout, are shown by these results," continues Mazaris, "It's clear that our partners see the difference between us and other rollout companies, and place a high value on that difference."

The survey was conducted between November 3 and December 2, 2016, by polling 993 leadership contacts at Field Services subcontractor firms. All respondents are current or recent partners of Concert Technologies.

About Concert Technologies

Concert Technologies is a privately-held technology rollout company based in Dulles, VA. Through the application of the industry's only system of project management methodologies, Concert customers receive consistently high-quality orchestrated technology rollouts; delivered on time, within budget, and at mass scale. With more than 340,000 rollouts successfully delivered, and a <u>"Done Right First Time" percentage of 99.7%</u>; Concert is the rollout partner of choice for 93% of US federal government agencies and 66% of the Fortune 100. To learn more, visit Concert Technologies at: <u>www.ConcertTech.com</u>

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